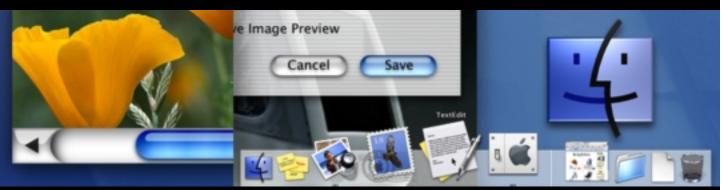


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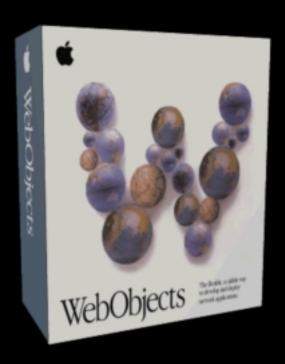
WebObjects: State of the Union





Ernest N. Prabhakar Product Line Manager, WebObjects

Agenda



- WebObjects and Apple
- WebObjects Today
- WebObjects Turbocharged



Thinking Out of the Box

Internet Platform

Desktop Platform



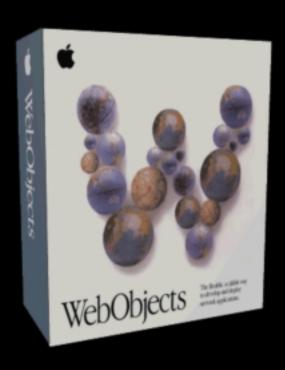
WebObjects—The Internet Engine

Internet Platform





WebObjects—The Internet Engine



- Powerful engine for interactively delivering Internet content
- The smart way to bring applications to the Internet



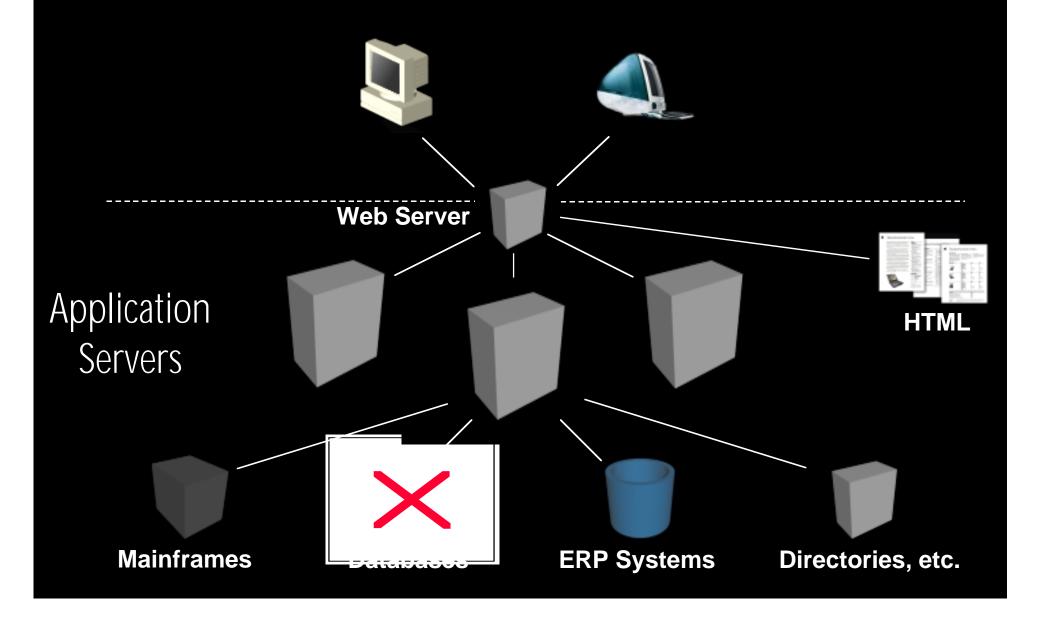
Apple's Internet Engine







#1 Web Application Server



WebObjects Features

- Industry-leading application server
- Scalable deployment on many platforms
- Rich, graphical development tools
 - Code-Free Development
 - In-Depth Customization
- Connectivity to any kind of data



WebObjects Benefits

- Productivity
 - Integrated development tools
 - Architected to promote object reuse
- Integration
 - Sophisticated persistent object services
 - Universal extensibility across multiple data sources
- Performance
 - Multithreaded, multiple instances
 - Transparent scalability across platforms

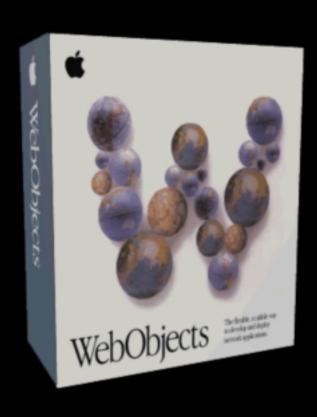


WebObjects Today

- Best technology
- Coolest solutions
- Awesome business



WebObjects 4.5



- Smarter
 - Performance reporting
 - Automatic reconnects
- Easier
 - Direct to Java Client
 - New WebObjects Builder
- Even more interoperable
 - XML structured data
 - LDAP directory service



Award Winning

 Best Application Development Tool S.I.I.A. Codie, March, 2000





 Best Application Server Java Developers Journal, June 1999



 Software Product of the Year and Best Application Server Network Computing, May 1999





Industry Standard

- Platforms
 - Mac OS X Server, Windows NT/2000, Solaris, HP-UX
- Languages
 - Java, Objective-C, WebScript
- Supported extensions
 XML, C, C + + , Perl, Tcl, Python, etc.
- Data adaptors
 - Most SQL databases, LDAP, CORBA, DCOM



WebObjects Customers

- Dynamic publishing
 - BBC, Consumer's Digest, Warner Brothers
- E-commerce
 - Apple Store, Daimler/Chrysler, Disney, Hard Rock Café
- Client service
 - AAA, Bank Boston, Deutsche Bank, MCI



WebObjects Customers

- Asset management
 - CSX Logistics, SmartPath/Marathon, USWeb
- Intranet apps
 - Adobe, U.S. Postal Service, Nortel



Testimonials

"The flexibility of WebObjects goes beyond the dynamic HTML creation process. It extracts the contents from the database and dynamically creates the HTML pages."

Matthew Karas
Technical Director
British Broadcasting Corporation

"Two of our main criteria were that we wanted to use a CORBA/Java-compatible architecture, and it had to be scalable enough to handle over forty million members. WebObjects was the clear solution to our needs."

Pete Eberley System Developer American Automobile Association



WebObjects Partners

- Adobe GoLive
- Corda Graphing Software
- Macromedia Dreamweaver
- OpenBase
- ReportMill
- Running Start
- And hundreds more!



Awesome Results...

- First to market
- First in market share
- Excellent gross margin
- Double-digit growth



...From an Awesome Team

- Dedicated sales force
- Army of trained consultants
- Comprehensive training solutions
- Worldwide reseller network
- Talented, focused engineering group





Demo





Andreas Wendker Rapid Development Manager, WebObjects

Turbocharging WebObjects



WebObjects Turbocharged

- More accessible technology
- Broader array of solutions
- Whole new business model

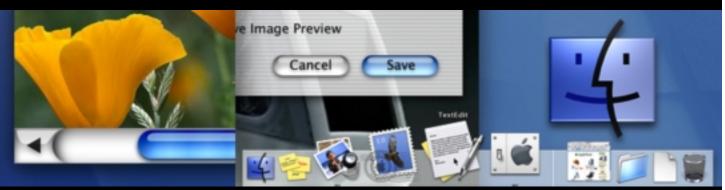




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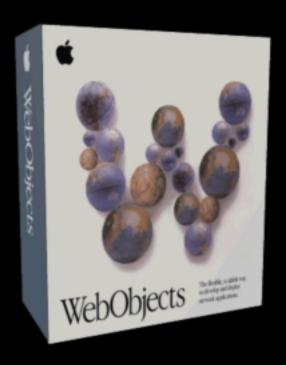
Technology





Toni Trujillo-Vian Director, WebObjects Engineering

WebObjects 5 for Java



Coming later this year!



WebObjects 5 for Java

- Translated entirely into 100% Pure Java
 - Quickly usable by any Java developer
 - Deploy practically anywhere (Java or Java2)
 - Now announcing support for Linux!
- JDBC for universal database connectivity
- Interoperability with Internet standards
 - Enterprise Java Beans, XML, etc.



Optimized for Mac OS X

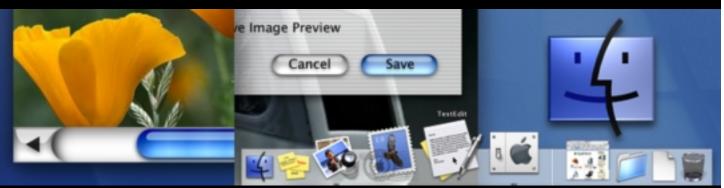
- Aqua user interface
- New Project Builder
- Exciting opportunities in the future...
 - AppleScript
 - NetInfo directory services





Demo





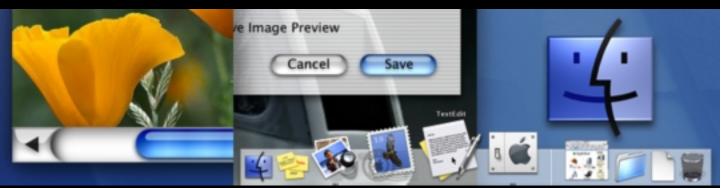
Francois Jouaux
Deployment Manager, WebObjects



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Solutions





Scott Anderson Director, Apple iServices

Apple iServices

- Dedicated to delivering custom solutions
 - Consulting, integration, training & support services
- Focused on Apple technology and markets
- Experiencing tremendous increase in demand



Our Partners...

- Enterprise Alliance Program
- Solution Providers
- System Integrators
- Maybe you!



Opportunities!

- Frameworks and components
- Vertical market applications
- A rapidly growing community
 - Developers
 - Solution providers

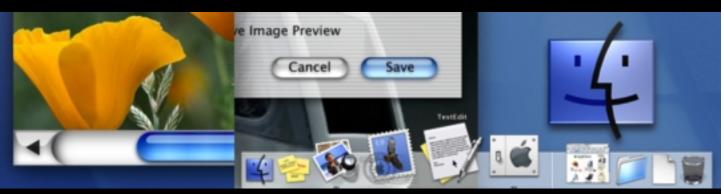




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Business





Ernest Prabhakar Product Line Manager, WebObjects

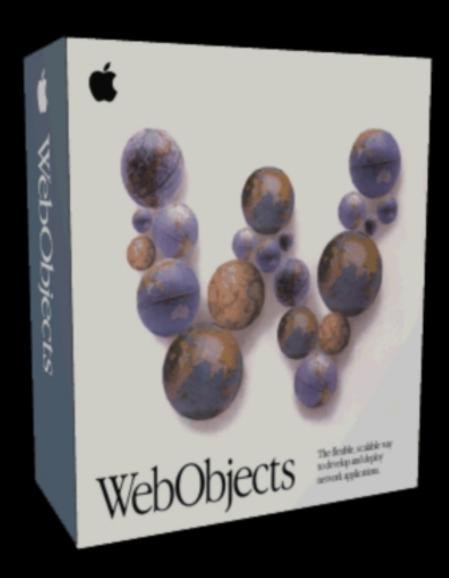
A Whole New Business

- Packaging
- Pricing
- Purchasing
- Promotion
- Platform
- People



The Two Shall Become One...

Developer



Deployment



... And Shall Have a Great Price!

- Breakthrough pricing
 - \$699 Retail
 - 50 tm Development + Unlimited Deployment
 - Includes full connectivity and scalability!
- WebObjects 4.5 and WebObjects 4.0.1
- Effective immediately!



Purchasing

- Available to all Apple resellers
 - Buy it anywhere from anyone
 - Worldwide on the Apple Store
- Easy to bundle with Applications
 - Right-to-copy licenses
 - Standard reseller discounts apply



Products

	Deployment Development		Language
WebObjects 4.0.1	Mac OS X Server Windows NT	Solaris HP-U X10.20	Objective-C Java WebScript
WebObjects 4.5	Mac OS X Server 1.2 Windows NT/2000	Solaris HP-UX 11	Objective-C Java WebScript
WebObjects 5 for Java	Mac OS X Mac OS X Server 1.2 Windows NT/2000	Solaris HP-UX 11 Linux	Java



Platform Support on Mac OS X

- Databases
 - e.g., Oracle 8i
- Directory services
 - e.g., LDAP
- Middleware
 - e.g., PeopleSoft



Roadmap

401 WebObjects: Technical Overview: Understanding WebObjects Architecture

Room J2 Mon., 4:30 p.m.

WO: Rapid Development

405 Direct To Web

406 Direct to Java Client

Room J2 **Wed.**, **9:00 a.m.**

Wed., 10:30 a.m.

407 WebObjects: EJB

Integration with Enterprise Java Beans

Room J2 **Wed.**, **2:00 p.m.**

408 Converting Objective-C to Java:

Moving to WebObjects 5 for Java

Room J2 **Wed., 3:30 p.m.**



For More Information

http://www.apple.com/webobjects

Visit the WebObjects lab downstairs! Everyday from 11:00 a.m.—2:00 p.m.

Try out your WebObjects 4.5 Evaluation CD!

WebObjects Community BOF Wed., 6:30 p.m.—8:00 p.m.



Who to Contact

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Ernest Prabhakar

Product Line Manager, WebObjects wofeedback@group.apple.com

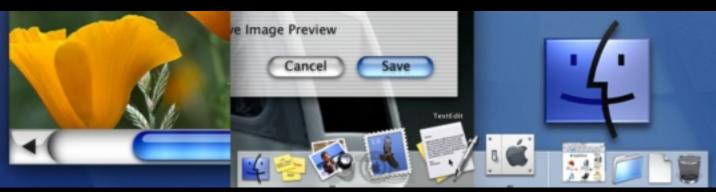




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A&O







Worldwide Developers Conference 2000



Think different.